



BARRATT

Britain's Premier House Builder



ANOTHER SUCCESSFUL YEAR

- **RECORD PROFIT**
- **RECORD TURNOVER**
- **OUT-PERFORMED MARKET**

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- **COMPLETIONS UP 8%**
 - **IMPROVED ALL KEY FINANCIAL STATISTICS**
 - **E.P.S. UP 20% P.A. SINCE 1992**

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- **PROGRESS SET TO CONTINUE**
 - **SALES RESERVATIONS UP 12%**
 - **RECORD FORWARD SALES**

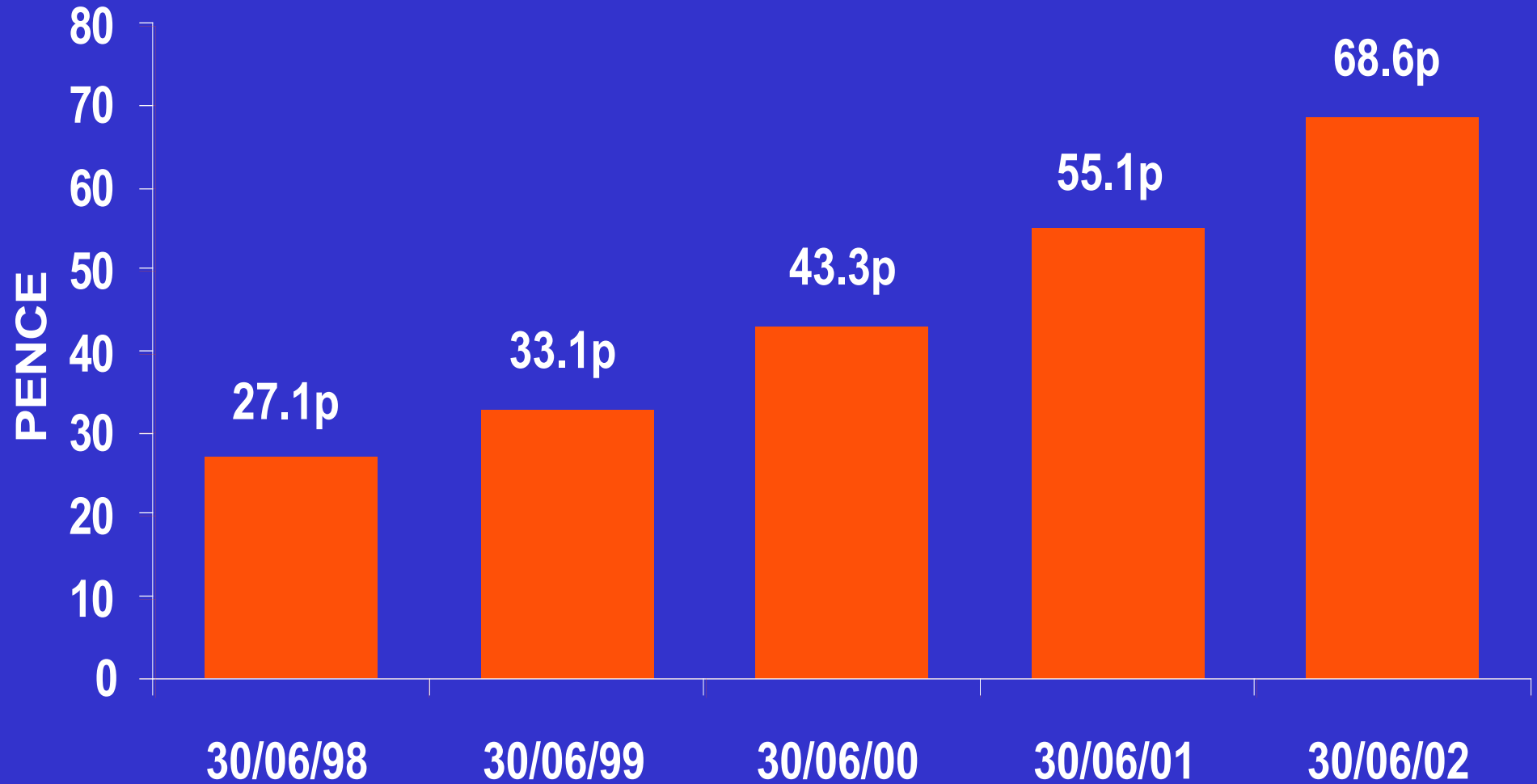
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PRE – TAX PROFIT



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BASIC EARNINGS PER SHARE



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GROUP OPERATING PROFIT



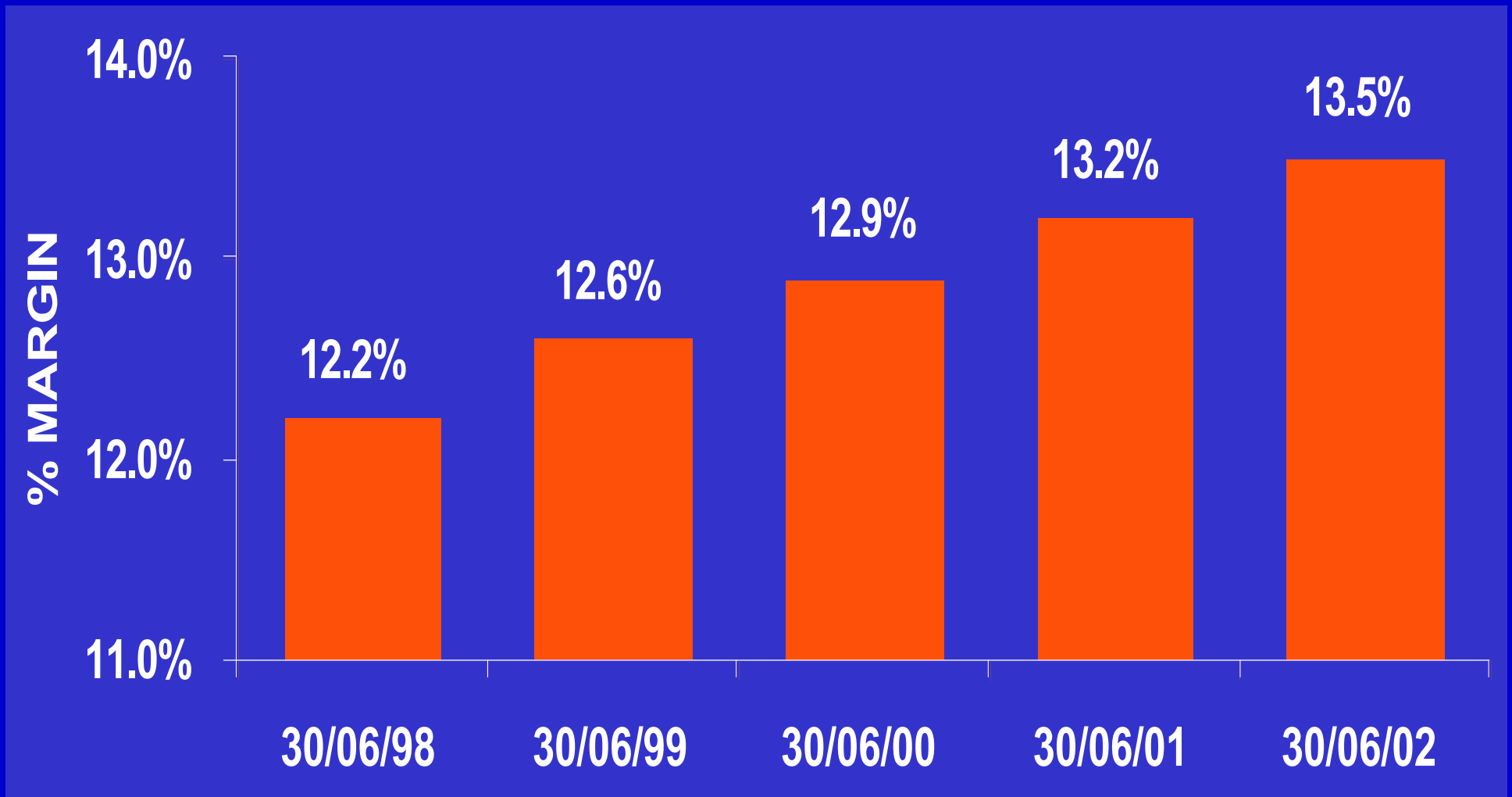
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UK HOUSING OPERATING PROFIT



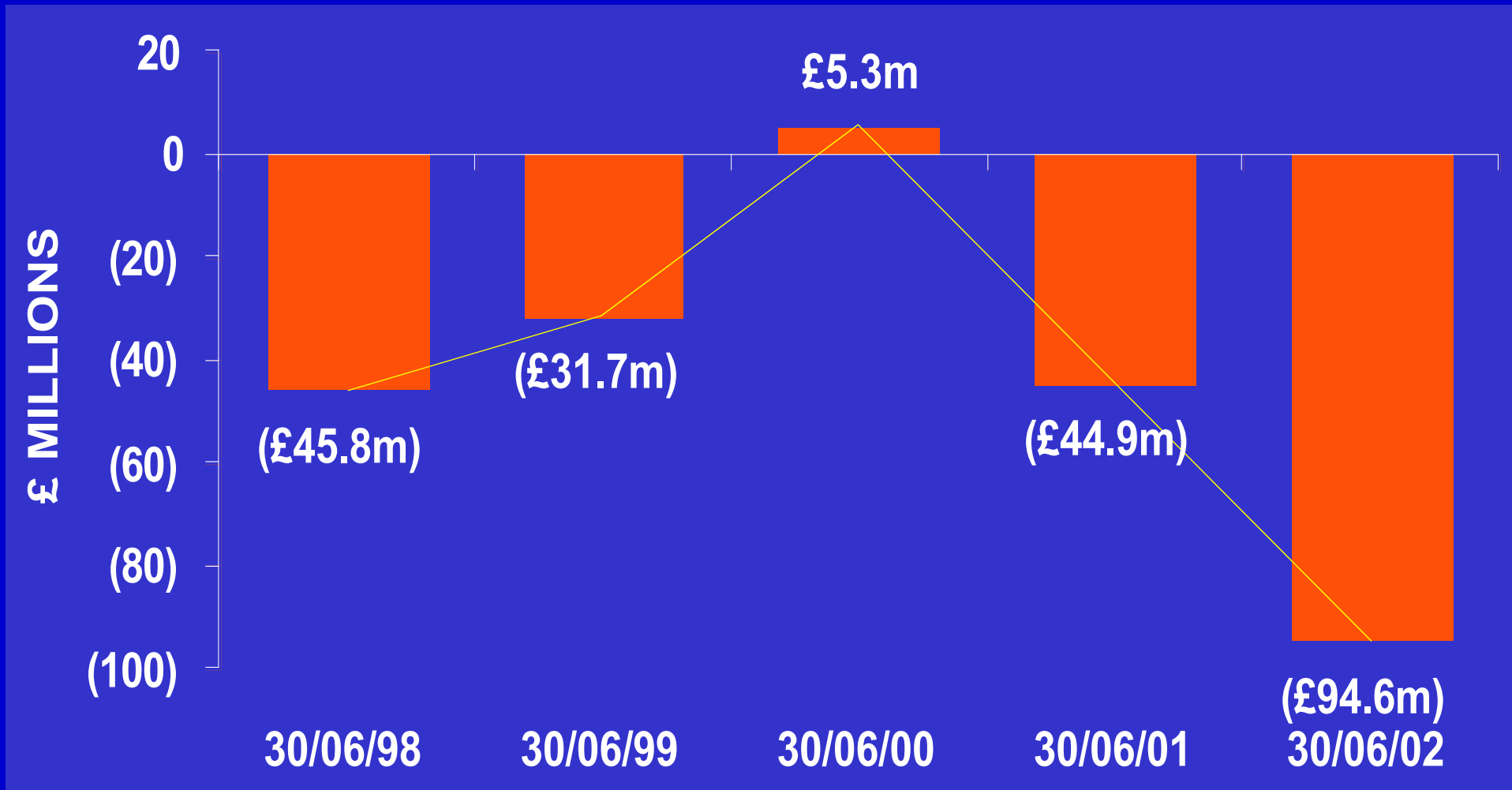
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UK HOUSING OPERATING MARGIN



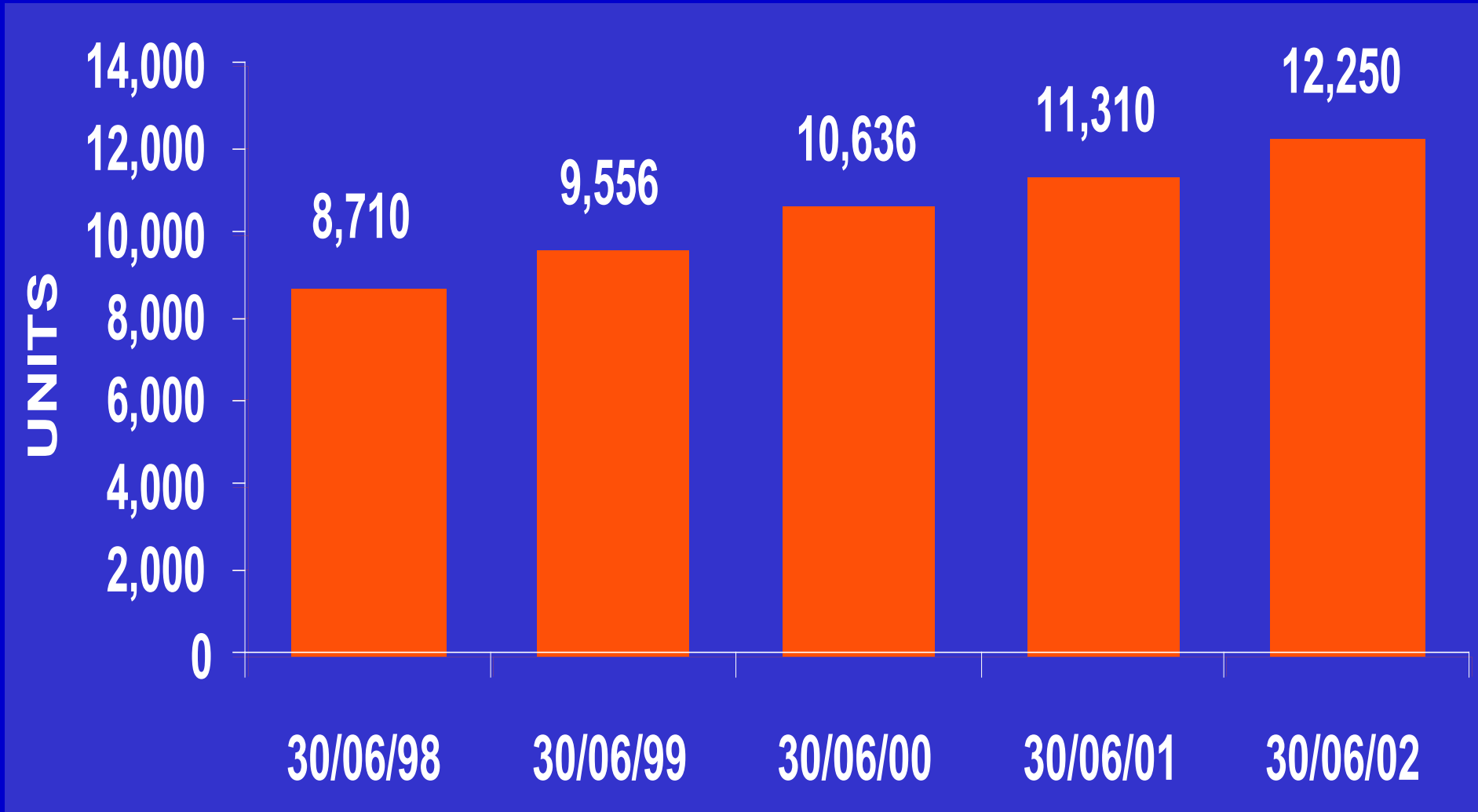
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TOTAL FUNDING



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UK LEGAL COMPLETIONS



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AVERAGE SELLING PRICE (£)





GEOGRAPHICAL BALANCE

- **48% MIDLANDS AND NORTH**
- **52% SOUTH OF MIDLANDS**



RETURN ON CAPITAL

31.6%



**20 NEW DIVISIONS
ESTABLISHED SINCE
1993**

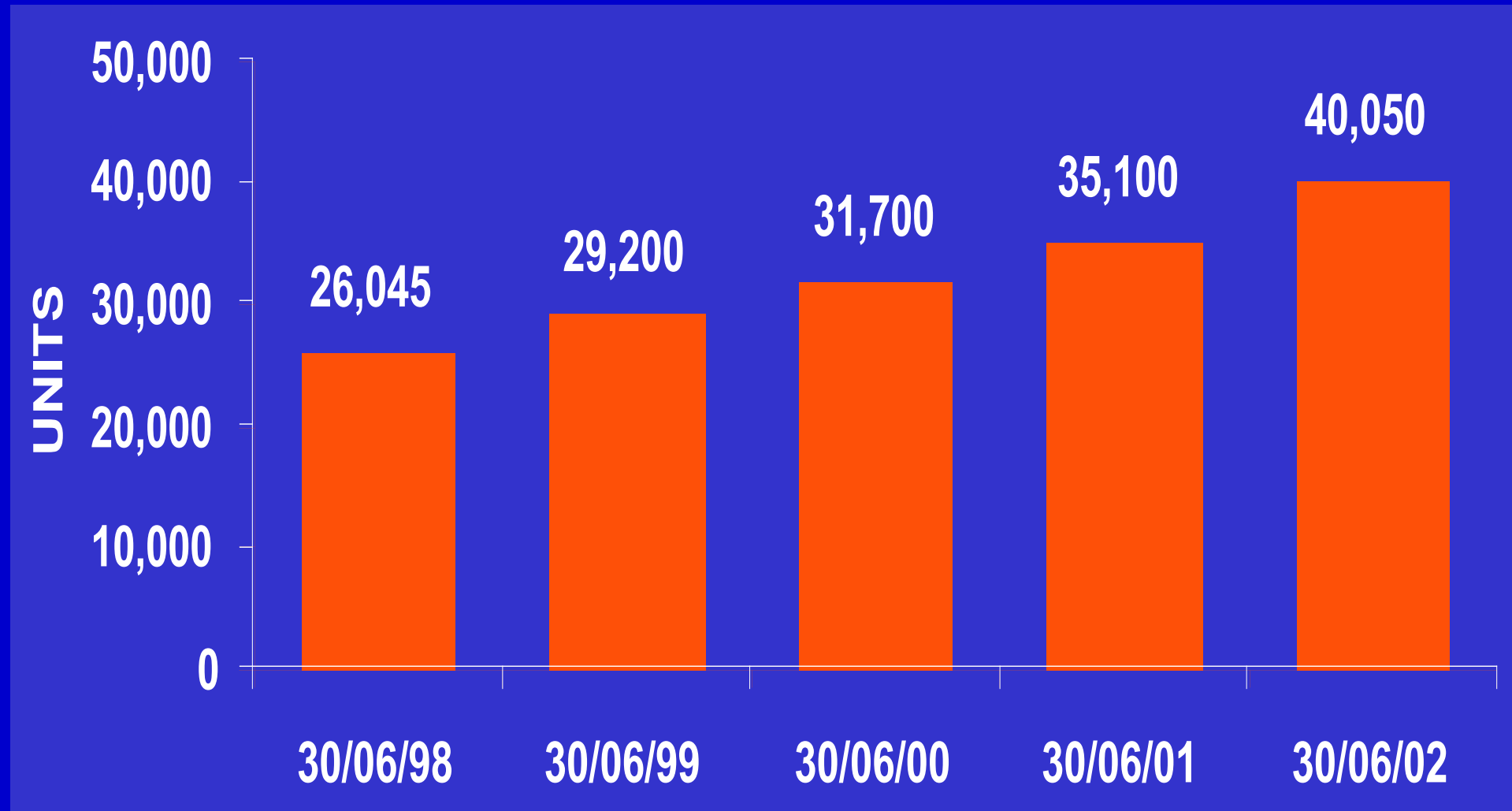


SELL TO ALL MARKETS

- FIRST-TIME BUYERS TO EXECUTIVE HOMES
- HOUSING ASSOCIATIONS
- PRIVATE INVESTORS

BARRATT DEVELOPMENTS PLC

UK LAND BANK

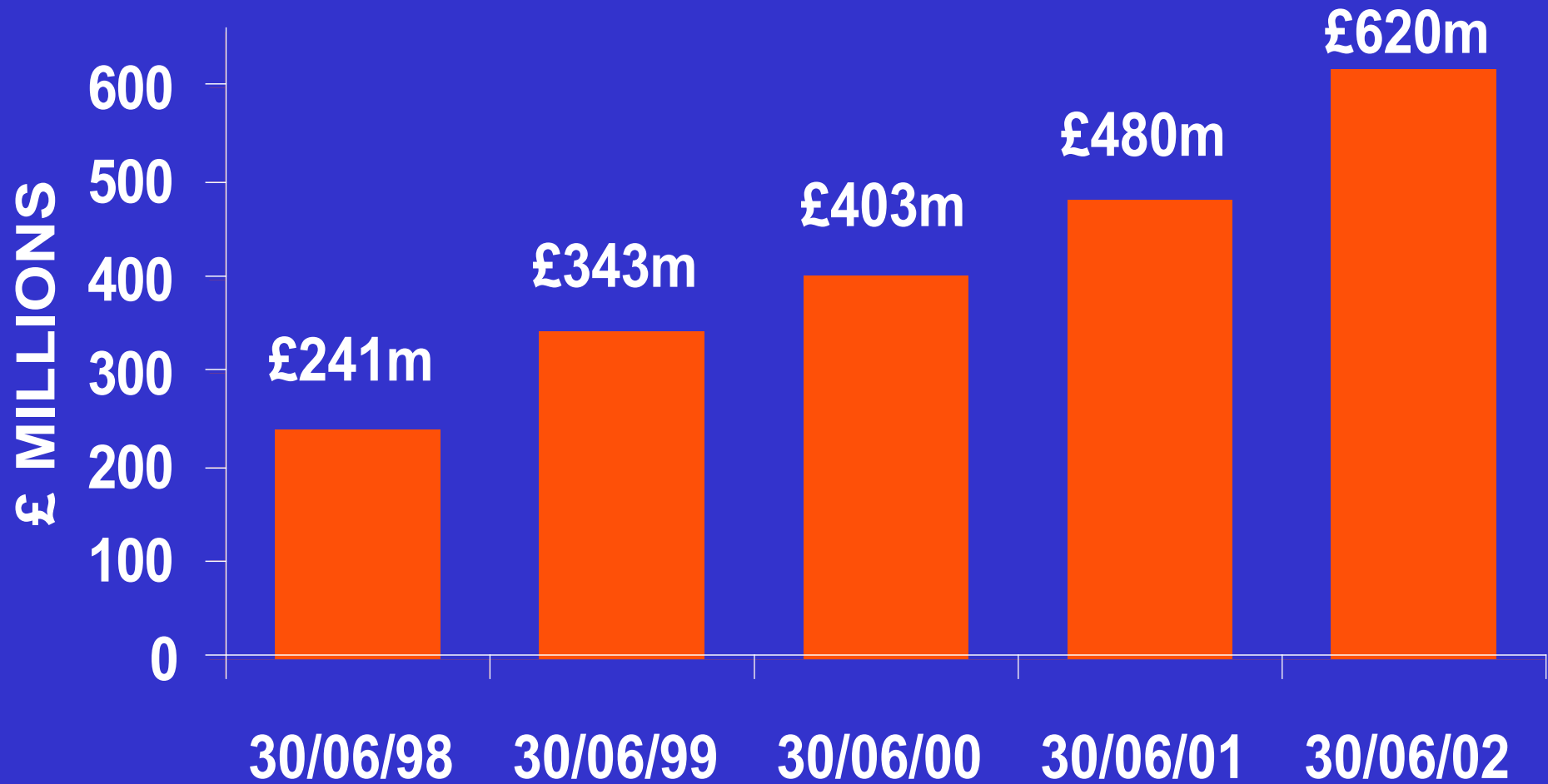






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UK FORWARD SALES RESERVATIONS





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